

# FOLLOW-UP PLAN

Goal:

Person:

I. TELL THEM WHAT—LEARN IT

A. What do they need to understand?

II. TELL THEM WHY—LOVE IT

A. What verses?

B. What benefits?

C. Why important to you?

III. SHOW THEM HOW—LIVE IT

A. Do it with them?

B. A tool/illustration

IV. HELP GET THEM STARTED

A. Goals

B. Activities

C. Materials

V. HELP THEM PASS IT ON

A. They do it with someone else

VI. EVALUATE & KEEP THEM GOING

A. Have they learned it?

B. Do they love it?

C. Are they living it?

D. Can they pass it on?